



## Plumbing/HVAC Contractors

Sage Master Builder takes care of the details—and lets you concentrate on your mechanical contracting business.

All kinds of plumbing and HVAC contractors use Sage Master Builder—those focused on service work, new construction, or both. Why? Because it's the most complete and well integrated software for managing all aspects of your business.

If you're doing service work, the software's unique service dispatch system will manage the complex tasks of dispatching employees, invoicing, and controlling inventory for your trucks and warehouse. You can even use Sage Master Builder for flat-rate systems to print your price books, manage travel time, create invoices by task, and control inventory—all from a single entry. Plus, it can handle all the details of new construction work.

### Take Command of Your Business Like Never Before

Sage Master Builder puts you in command by organizing your business processes into four easy steps—estimating, production, accounting, and analysis—that streamline and integrate construction management workflow. The estimating solutions, construction-compliant accounting engine, rich production resources, and leading-edge analysis tools can help you:

- Create more profitable bids in less time.
- Track job costs with ease.
- Use a single, integrated financial and operations system.
- View real-time financial performance.

### The Best Power Tool You Can Buy

Designed exclusively for construction, Sage Master Builder combines industry best practices with trade-specific functions, such as plumbing and HVAC, in a single, all-inclusive integrated system. For efficiency and accuracy, you enter information only once. Plus, you can configure Sage Master Builder for the way you work and extend your solution with add-on modules and custom applications to meet your unique requirements.

### Uncompromising Service Helps You Succeed

Sage Master Builder is delivered with uncompromising service before, during, and after your purchase—to help you get up and running quickly and grow your business profitably. You'll benefit from easy access to:

- Online classes
- Live online seminars
- Award-winning customer support
- Customer Knowledgebase
- Product updates, including tax tables, provided with our service plans
- Our nationwide network of local business partners, offering on-site implementation, data conversion, product training, and business consulting services

## BENEFITS

Gauge crew productivity with accurate and complete job cost reporting.

Avoid getting caught short of needed materials at critical times.

Easily order and manage inventory for all parts needed for a job.

Efficiently track and schedule employees dispatched for service work.

Generate "flat rate" books.

Track money owed by contractor per job.

Benefit from integrating service, inventory, and new construction functionalities.

Speed up the estimating and proposal processes and win more jobs.

Eliminate duplicate and error-prone data entry.

## Estimating Solutions Portfolio\*

**Estimating Basic**—Create accurate and more profitable estimates in minutes with Sage Master Builder Estimating Basic. Because it combines the best features of a database and spreadsheet, Estimating Basic offers an easy-to-use, assembly-based solution. Once you win a bid, just a few mouse clicks will allow you to generate budgets, subcontracts, purchase orders, schedule tasks, and much more.

**Estimating Standard**—Estimating Standard combines key estimating efficiencies with all the ease and intuitive point-and-click, drag-and-drop technology available. Get up and running more quickly by taking advantage of the Database Builder Wizard, a comprehensive online help system, and pre-built industry-specific databases, including RSMMeans.

**Estimating Extended**—The powerhouse of our estimating applications, Estimating Extended offers you the most comprehensive package of advanced estimating tools. The software starts with the power of Estimating Standard and adds even greater takeoff, analysis and productivity capabilities. Make the most of Model Estimating to generate detailed, conceptual estimates by answering a series of onscreen questions about a project.

## Production

**Budgets**—Verify job costs as you enter them. Budget integrates with work in progress, bonding, job status, and several reports that facilitate cost comparisons.

**Job Cost**—Post current job costs from General Ledger, Accounts Payable, Accounts Receivable, Payroll, Equipment Management, Service Receivables/Inventory\*, and a stand-alone Job Cost entry window. Use the built-in reports or create your own.

**Scheduling**—Allocate resources and schedule updates quickly and efficiently with the Scheduling feature's easy-to-use Critical Path Management (CPM) tool.

**Purchase Orders**—Generate purchase orders from your completed estimates. Get the right materials to the right job at the right time thanks to integration with Scheduling. Simplify accounts payable and avoid overpayments.

**Change Orders**—Update your contract, budget, and subcontracts in just one step. Because you can approve each part of the change independently, you can still negotiate subcontracts after approval of the prime contract.

**Document Control**—Keep track of important documents. Gain easy access to correspondence and accurate project plans, hot lists, punch-list items, and daily field reports.

## Accounting

**General Ledger**—The backbone of the accounting system, the General Ledger draws information from Accounts Receivable, Accounts Payable, Payroll, Service Receivables/Inventory\*, and all other accounting functions.

**Accounts Receivable**—Utilize as a marketing, sales contact, and document management tool, as well as for managing receivable accounts.

**Billing: Progress Billing**—Calculate percentage-of-completion line item billing and print on the AIA G702 and G703 formats—or create your own customized billing.

**Billing: Time and Materials**—Use accrued job costs for a project as the basis for billing. Meet unique time and materials billing requirements with flexible markups—a must for contractors who perform time and materials work.

**Accounts Payable**—Enter a purchase order number to complete your entire invoice entry in one step. Compare invoices to purchase orders, preventing over-pricing or over-delivery. Fully integrates with Purchase Orders, Subcontracts, Job Cost, and Service Receivables/Inventory\*.

**Payroll**—Manage payments for prevailing wage, union benefits, qualified benefit plan, and more. All payroll is calculated automatically.

**Service Receivables/Inventory\***—Automate service contracts, routes, dispatching, on-call work orders, quotes, and point-of-sale and billing-of-service work and materials. Also manage your complete inventory. This module fully integrates with Estimating, Purchase Orders, Accounts Payable, and Job Cost.

## Analysis and Reporting

**Executive Dashboard**—Check the overall financial health of your company at a glance—quickly and easily. View the details of key business metrics with the drill-down capability.

**Reporting and Drill-Down**—Choose from more than 1,000 professionally designed reports with easy-to-enter selection criteria, or let Report Writer help you create your own. Drill down multiple levels to record and transaction details easily, gaining visibility into the “why” behind the numbers.

**Financial Review**—Quickly generate graphs of trends and ratios to identify and analyze your company's finances.

**Job Cost Analysis**—Easily research expenses using job costs that are maintained in full detail throughout the entire project. Take advantage of job costs when reporting labor hours and equipment time.

\*Add-on Module



End-to-end solutions. Expert advice.  
Ongoing support. That's Sage 360®.

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